

Why should you consider purchasing disability insurance protection at your workplace?

Less than 5% of disabling accidents and illnesses are work related. The other 95% are not, meaning Workers' Compensation doesn't cover them.

(Source: Council for Disability Awareness, Long-Term Disability Claims Review, 2011. http://www.disabilitycanhappen.org/research/CDA_LTD_Claims_Survey_2011.asp)

90% of disabilities are caused by illness.

(Source: Council for Disability Awareness, http://www.disabilitycanhappen.org/chances_disability_stats.asp, August, 2012.)

64% of wage earners believe they have a 2% or less chance of being disabled for 3 months or more during their working career. The actual odds for a worker entering the workforce today are about 30%.

(Source: Social Security Administration website, ssa.gov, Fact Sheet, March 18, 2011.)

Less than half (35.6%) of the 2.9 million workers who applied for Social Security Disability Insurance (SSDI) benefits in 2011 were approved.

(Source: Social Security Administration website, ssa.gov, Monthly Statistical Snapshot December 2012)

Many of us lead busy lives and seldom take time to think about life's risks. Consider the following reasons many people purchase disability insurance:

- Lost wages
- Daily living expenses, such as:
 - Mortgage / rent
 - Utilities
 - Car
 - Food
 - Childcare
 - Eldercare
 - Hobbies
 - Pet care
- Ongoing medical expenses

Advantages of shopping at work include:

- Affordable group rates
- Convenient payroll deduction
- Guaranteed issue for timely applicant
- Easy access

AUL's Group Voluntary Disability Insurance Terms and Definitions

Eligible Employees:	This benefit is available for employees who are actively at work on the effective date and working a minimum of 30 hours per week.
Flexible Choices:	Since everyone's needs are different, these plans offer flexibility for you to choose a benefit option that fits your income replacement needs and budget.
Guaranteed Issue:	If you enroll timely, you may be eligible for coverage without having to answer any health questions. If you decline insurance coverage now and decide to enroll later, you will need to provide Evidence of Insurability.
Timely Enrollment:	Enrolling timely means you have enrolled during the initial enrollment period when benefits were first offered by AUL, or as a newly hired employee within 31 days following completion of any applicable waiting period.
Evidence of Insurability:	If you do not enroll timely, you will need to submit a Statement of Insurability form for review. Based on health history, you will be approved or declined by AUL.
Portability:	Should your coverage terminate, you may be eligible to take this disability insurance with you without providing Evidence of Insurability. You must apply within 31 days from the last day you are eligible.
Waiver of Premium:	If approved, this benefit waives your Disability insurance premium in case you become disabled and are unable to collect a paycheck.
Elimination Period:	This is a period of calendar days of disability before benefits may become payable under the contract.
Total Disability:	You are considered disabled if, because of injury or sickness, you cannot perform the material and substantial duties of your regular occupation, you are not working in any occupation and are under the regular attendance of a physician for that injury or sickness. Total Disability is applicable to options 1,2,3 and 6.
Partial Disability:	You may be paid a partial disability benefit, if because of injury or sickness, you are unable to perform every material and substantial duty of your regular occupation on a full-time basis, are performing at least one of the material and substantial duties of your regular occupation, or another occupation, on a full or part-time basis, and are earning less than 80% of your pre-disability earnings due to the same injury or sickness. Partial Disability is applicable to options 4 and 5.
Residual:	The elimination period can be satisfied by total disability, partial disability, or a combination of both. Residual is applicable to options 4 and 5.
Return to Work:	You may be able to return to work for a specified time period without having your partial disability benefits reduced according to the contract. The Return to Work Benefit is offered up to a maximum of 12 months. Return to Work is applicable to options 4 and 5.
Integration:	The method by which your benefit may be reduced by Other Income Benefits. Integration is applicable to options 4 and 5.
Offset:	An offset is an amount that reduces your benefit amount by amounts you receive from other sources for your disability and will be specified in the contract. Offsets are applicable to options 4 and 5.
Pre-existing Condition Limitations:	Certain disabilities are not covered if the cause of the disability is traceable to a condition existing prior to the effective date of the contract. A pre-existing condition is a sickness or injury for which the employee received medical treatment, service, or incurred expenses within a timeframe specified in the contract.

This invitation to inquire allows eligible employees an opportunity to inquire further about AUL's group insurance and is limited to a brief description of any losses for which benefits are payable. The contract has exclusions, limitations reduction of benefits, and terms under which the contract may be continued in force or discontinued.

Group Voluntary Disability Insurance Coverage

About your benefit options:

- Short Term Disability (STD) benefits are illustrated monthly, but are paid on a weekly basis; Long Term Disability (LTD) benefits are illustrated and paid on a monthly basis.
- Amounts not requested timely will require Evidence of Insurability.
- Benefit amounts are based upon a percentage of covered monthly earnings. Potential benefits may be reduced by other income offsets including but not limited to Social Security benefits.
- Maximum benefit periods that are based on Social Security Full Retirement Age (SSFRA), are payable under the contract based on your age at time of disability and may vary in duration.

Employee Options (Class 1)

	Benefit Percentage	Maximum Covered Monthly Earnings	Maximum Monthly Benefit	Elimination Period	Maximum Benefit Duration	Pre-Existing Condition Period
Option 1 - STD	60%	\$10,000.00	\$6,000	7 days	12 weeks	3/12
Option 2 - STD	60%	\$10,000.00	\$6,000	15 days	11 weeks	3/12
Option 3 - STD	60%	\$10,000.00	\$6,000	30 days	9 weeks	3/12
Option 4 - LTD	60%	\$10,000.00	\$6,000	90 days	5 years/SSFRA -(see schedule)	6/12
Option 5 - LTD	60%	\$10,000.00	\$6,000	90 days	SSFRA -(see schedule)	6/12
Option 6 - STD	60%	\$10,000.00	\$6,000	30 days	22 weeks	3/12

To Determine Your Estimated Monthly Benefit:

1. Enter the LESSER of your Monthly Salary or the Maximum Covered Monthly Earnings from the Plan Options above: _____
2. Multiply Step 1 by 60%: _____. This is your Estimated Monthly Benefit.

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**Group Voluntary Disability Insurance Coverage for Eligible Employees
Payroll Deduction Illustration**

Steps to Calculate Semi-monthly Deduction (Class 1)

<u>*Example</u>	Opt 1	Opt 2	Opt 3	Opt 4	Opt 5	Opt 6
	<u>STD</u>	<u>STD</u>	<u>STD</u>	<u>LTD</u>	<u>LTD</u>	<u>STD</u>

Note: Please use the following formula to calculate the cost for this benefit. You can only elect one STD plan option and/or one LTD option.

1A: Enter your Monthly Salary	\$2,083	_____	_____	_____	_____	_____	_____
1B: Maximum Covered Monthly Earnings	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
1C: Enter the lesser amount of 1A or 1B	\$2,083	_____	_____	_____	_____	_____	_____
2. Divide Step 1C by 100	\$20.83	_____	_____	_____	_____	_____	_____
3. Enter Rate from chart below	X \$0.47	X _____					
4. Multiply Step 2 by Step 3 (Mo Prem)	= \$9.79	= _____	= _____	= _____	= _____	= _____	= _____
5. Multiply Step 4 by 12 and divide by 24	= \$4.90	= _____	= _____	= _____	= _____	= _____	= _____

to get Semi-monthly Deduction Amount

*Example: Based on an Employee Age 36 with an annual salary of \$25,000 choosing Opt 1

**Monthly Premium Rates per \$100 of Covered Monthly Earnings
(Based on Age as of 1/1)**

Age Brackets:	Opt 1 <u>STD</u>	Opt 2 <u>STD</u>	Opt 3 <u>STD</u>	Opt 4 <u>LTD</u>	Opt 5 <u>LTD</u>	Opt 6 <u>STD</u>
0 - 19	\$.470	\$.400	\$.320	\$.310	\$.410	\$.390
20 - 24	\$.470	\$.400	\$.320	\$.310	\$.410	\$.390
25 - 29	\$.470	\$.400	\$.320	\$.310	\$.410	\$.390
30 - 34	\$.470	\$.400	\$.320	\$.310	\$.410	\$.390
35 - 39	\$.470	\$.400	\$.320	\$.310	\$.410	\$.390
40 - 44	\$.770	\$.640	\$.470	\$.480	\$.700	\$.590
45 - 49	\$ 1.100	\$.910	\$.670	\$.670	\$ 1.010	\$.830
50 - 54	\$ 1.680	\$ 1.370	\$.950	\$ 1.010	\$ 1.530	\$ 1.230
55 - 59	\$ 2.270	\$ 1.840	\$ 1.280	\$ 1.350	\$ 2.080	\$ 1.670
60 - 64	\$ 2.690	\$ 2.170	\$ 1.500	\$ 1.600	\$ 2.480	\$ 1.980
65 - 69	\$ 2.690	\$ 2.170	\$ 1.500	\$ 1.600	\$ 2.480	\$ 1.980
70 - 74	\$ 2.690	\$ 2.170	\$ 1.500	\$ 1.600	\$ 2.480	\$ 1.980
75 +	\$ 2.690	\$ 2.170	\$ 1.500	\$ 1.600	\$ 2.480	\$ 1.980

About Premiums: The premiums shown above may vary slightly due to rounding; actual premiums will be calculated by American United Life Insurance Company® (AUL), and may increase upon reaching certain age brackets, according to contract terms, and are subject to change.

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Products and financial services provided by American United Life Insurance Company®
a ONEAMERICA® company. Visit us at www.oneamerica.com for more information.

Group Voluntary Disability Insurance Coverage for Eligible Employees
Payroll Deduction Illustration for Employees Paid 9 Months per Year

Steps to Calculate Semi-monthly Deduction (Class 1)

<u>*Example</u>	Opt 1	Opt 2	Opt 3	Opt 4	Opt 5	Opt 6
	<u>STD</u>	<u>STD</u>	<u>STD</u>	<u>LTD</u>	<u>LTD</u>	<u>STD</u>

Note: Please use the following formula to calculate the cost for this benefit. You can only elect one STD plan option and/or one LTD option.

1A: Enter your Monthly Salary	<u>\$2,083</u>	_____	_____	_____	_____	_____	_____
1B: Maximum Covered Monthly Earnings	<u>\$10,000</u>						
1C: Enter the lesser amount of 1A or 1B	<u>\$2,083</u>	_____	_____	_____	_____	_____	_____
2. Divide Step 1C by 100	<u>\$20.83</u>	_____	_____	_____	_____	_____	_____
3. Enter Rate from chart below	X <u>\$0.47</u>	X _____					
4. Multiply Step 2 by Step 3 (Mo Prem)	= <u>\$9.79</u>	= _____	= _____	= _____	= _____	= _____	= _____
5. Multiply Step 4 by 12 and divide by 18	= <u>\$6.57</u>	= _____	= _____	= _____	= _____	= _____	= _____

to get Semi-monthly Deduction Amount

*Example: Based on an Employee Age 36 with an annual salary of \$25,000 choosing Opt 1

Monthly Premium Rates per \$100 of Covered Monthly Earnings
(Based on Age as of 1/1)

Age Brackets:	Opt 1 <u>STD</u>	Opt 2 <u>STD</u>	Opt 3 <u>STD</u>	Opt 4 <u>LTD</u>	Opt 5 <u>LTD</u>	Opt 6 <u>STD</u>
0 - 19	\$.470	\$.400	\$.320	\$.310	\$.410	\$.390
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30 - 34	\$.470	\$.400	\$.320	\$.310	\$.410	\$.390
35 - 39	\$.470	\$.400	\$.320	\$.310	\$.410	\$.390
40 - 44	\$.770	\$.640	\$.470	\$.480	\$.700	\$.590
45 - 49	\$1.100	\$.910	\$.670	\$.670	\$1.010	\$.830
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55 - 59	\$2.270	\$1.840	\$1.280	\$1.350	\$2.080	\$1.670
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65 - 69	\$2.690	\$2.170	\$1.500	\$1.600	\$2.480	\$1.980
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75 +	\$2.690	\$2.170	\$1.500	\$1.600	\$2.480	\$1.980

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Products and financial services provided by American United Life Insurance Company®
 a ONEAMERICA® company. Visit us at www.oneamerica.com for more information.

Group Enrollment Form

American United Life Insurance Company®
 a ONEAMERICA® company
 One American Square, P.O. Box 6123
 Indianapolis, IN 46206-6123
 (800) 553-5318
 www.employeebenefits.aul.com



Applicant's Full Legal Name:		Employment Status: <input type="checkbox"/> Active <input type="checkbox"/> Retired	
Applicant's Social Security Number:	Date of Birth:	Marital Status: <input type="checkbox"/> Single <input type="checkbox"/> Married	Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female
Applicant's State of Residence:	Applicant's Residential Zip Code:	Employer: Pensacola State College	
Applicant's Telephone Number: (normal business hours): () - -	Applicant's E-mail Address:		Employed Full-Time: <input type="checkbox"/> Yes <input type="checkbox"/> No
		Are you authorized to work and reside in the US? <input type="checkbox"/> Yes <input type="checkbox"/> No	

COVERAGE BEING APPLIED FOR: Apply for or decline each desired coverage listed below. Not checking a box will be considered a declination of that coverage.

Request Decline

- [] [] Voluntary Disability Short Term Option # _____
 [] [] Voluntary Disability Long Term Option # _____

- I hereby apply for the requested group life and/or disability insurance coverage for which I and my dependents, if any, are eligible and available under AUL's policy. I understand receipt of any coverage greater than the guaranteed issue amount or application for coverage after the approved enrollment period first requires medical underwriting and written approval by AUL.
 - I authorize my employer to deduct from my wages the amount of premium required for the amount of coverage approved by AUL, including any premium increases due to age bracket or salary changes when applicable. Premium payments greater than the amount of premium owed will not result in additional coverage under AUL's policy.
 - The undersigned represents any information or documents provided to AUL and by the undersigned prior to and after the date of the application for insurance and the facts and other matters contained in the foregoing are true and accurate to the best of the undersigned's knowledge and belief.
- The undersigned understands and agrees 1. any insurance coverage or benefit are contingent upon any statements made to AUL as being complete and correct and 2. benefits under any group life or disability insurance policy will be paid only if AUL, or its third party administrator, DRMS, decides in its discretion the applicant is entitled to them. The undersigned have read, understand, and retained the notices, limitations, and exclusions for his/her records.**
- Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance may be guilty of a crime and may be subject to fines and confinement in prison.

Signature of Applicant: _____ Date: _____

MUST BE COMPLETED BY THE EMPLOYER	Group Policy #: 00610277-0000-000	Class # :	Employer: Pensacola State College	Occupation:	Employer's State: FL
	Salary: Hours Worked per Week:	Mode: [] Hourly [] Weekly [] Bi-Weekly [] Semi-Monthly [] Monthly [] Annually			Date Hired Full Time:

Notices and Limitations for Group Life and Disability Insurance Products

Products and financial services provided by
American United Life Insurance Company®
a ONEAMERICA® company
One American Square, P.O. Box 6123
Indianapolis, IN 46206-6123
(800) 553-5318
www.oneamerica.com



Eligibility for Coverage¹:

An eligible Employee is a full-time Employee legally authorized to work and reside in the United States. Eligible Employees cannot be considered a part-time, temporary or seasonal Employee. If any eligible Employee is not Actively at Work on the contract Effective Date, group insurance coverage for that Employee will not exist until he/she returns to full-time active work. After the initial enrollment period, an Employee may apply for coverage under another available AUL coverage option during an AUL approved scheduled enrollment period. However, any amount of coverage requested will then require satisfactory Evidence of Insurability prior to approval.

(The Following Paragraph Applies to Life Coverages Only.)

Any coverage for a spouse or children cannot become effective before the Employee's coverage is approved. If a spouse or child is confined in a medical facility, rehabilitation center, convalescent care facility, nursing home or correctional facility on the date an employee's coverage is approved, that Dependent coverage will not become effective until the spouse or child is released from such confinement and pursuant to the contract provisions. Before coverage for any incapacitated Dependent child older than the normal termination age can be considered, the Employee must apply in writing to AUL before or on the Employee's Effective Date of coverage.

Community Property Notice:

The laws of some community property states may not allow an Employee to name a beneficiary other than his/her spouse without the spouse's written consent. Community property states currently include Arizona, California, Idaho, Louisiana, New Mexico, Nevada, Texas, Washington, and Wisconsin. If AUL has not previously received written notice of a community property interest, then AUL shall be entitled to rely upon its good faith that no such interest exists. AUL assumes no responsibility of inquiry regarding such interest and, in consideration of acknowledgement of this designation, the insured person, for himself/herself and his/her estate, heirs, successors and assigns, agrees to indemnify AUL and hold it harmless from the consequences of acknowledging this beneficiary designation.

Effective Date and Claims Payment Notice:

No insurance coverage shall exist or become effective until approved in writing by American United Life Insurance Company® (AUL) at its Indianapolis, Indiana home office. Coverage continues while required premiums are paid and the Employer receives coverage under the AUL group contract. Premium rates do increase upon reaching certain age brackets, according to contract terms, and are subject to change. AUL shall not be liable or responsible for any loss incurred prior to the effective date of coverage for any insured. Any benefit payable under the contract is based on a percentage of an Employee's covered earnings subject to AUL's approval, contract maximums, contract reductions, and according to contract terms and conditions.

Arbitration Notice, if Applicable²:

Coverage under the group insurance contract for which you have applied may include a binding or nonbinding arbitration agreement. The arbitration agreement requires that any disagreement related to this contract must first be resolved by arbitration and not in a court of law. The results of the arbitration can be final and binding on you and the insurance company. In an arbitration, an arbitrator, who is an independent, neutral party, gives a decision after hearing the positions of the parties. When you accept coverage under this insurance contract you agree to first resolve any disagreement related to the contract by arbitration instead of a trial in court including a trial by jury (note that some states may not allow mandatory arbitration). Arbitration takes the place of resolving disputes by a judge and jury and the decision of the arbitrator often cannot be reviewed in court by a judge and jury.

Required Notices Regarding Certain Contract Limitations³ and Exclusions⁴

Life Limitations/Exclusions:

Suicide Limitation, if applicable:

If any insured approved for coverage, commits suicide, while sane or insane:⁵ 1) within two years⁶ from the effective date of this policy, the benefits payable will be limited to the premiums paid; or 2) two or more years after the effective date of this policy, but within two years of the effective date of an increase in the amount of coverage previously obtained, the benefits payable will be limited to the coverage obtained prior to the effective date of the increase, if any, plus the premiums paid for the increased coverage.

1 Any coverage offered by AUL prior to and after the Effective Date of coverage is contingent upon information and documents received by AUL being accurate and reliable.

2 Contracts covering insureds residing in KS, LA, MO, MT, NE, OK and SD do not have arbitration provisions. Contracts covering insureds residing in AR, CA, CT, FL, ME, NJ, NM, VA, WA, WV and WY do not have binding arbitration provisions. Contracts covering insureds in KY and NH do not allow any type of arbitration in Life Insurance and Annuity contracts. Contracts in TX do not include an arbitration provision.

3 Limitations may vary by state.

4 The policy has exclusions, limitations, reduction of benefits, and terms under which the policy may be continued in force or discontinued. The policy may contain a waiting or elimination period between the effective date of the policy and the effective date of coverage, and a time period between the date a loss occurs and the date benefits begin to be payable for the loss.

5 In Colorado suicide/attempted suicide while insane does not apply.

6 1 year for insureds residing in Colorado and North Dakota.

Accelerated Life Benefit, if Applicable:

Certain insured individuals diagnosed with a terminal condition may be eligible to request payment of an Accelerated Life Benefit under the group life insurance contract. A terminal condition is an injury or sickness that despite appropriate medical care is reasonably expected to result in the Person's death within a specified time frame following the date of the Accelerated Life Benefit payment, as determined by AUL. After payment of Accelerated Life Benefits, the amount of the Person's life insurance payable at death to the Person's beneficiary will equal the amount of the Person's life insurance if no Accelerated Life Benefit payment had been made minus the amount of the Accelerated Life Benefit payment minus an interest charge.

The Accelerated Life Benefit offered under the contract may or may not qualify for favorable tax treatment under the Internal Revenue Code of 1986. Whether such benefits qualify depends on factors such as the Person's life expectancy at the time benefits are accelerated or whether the Person uses the benefits to pay for necessary long-term care expenses, such as nursing home care. If the Accelerated Life Benefits qualify for favorable tax treatment, the benefits will be excludable from the Person's income and not subject to federal taxation. Tax laws relating to Accelerated Life Benefits are complex. The Person is advised to consult with a qualified tax advisor about circumstances under which he/she could receive Accelerated Life Benefits excludable from income under federal law.

Receipt of Accelerated Life Benefits may affect a Person's, his/her spouse's, or his/her family's eligibility for public assistance programs such as medical assistance (Medicaid), Aid to Families with Dependent Children (AFDC), supplementary social security income (SSI), and drug assistance programs. The Person is advised to consult with a qualified tax advisor and with social service agencies concerning how receipt of such a payment will affect a Person's, his/her spouse's, or his/her family's eligibility for public assistance.

Disability Limitations/Exclusions:**Pre-existing Condition Limitation:**

Certain disabilities are not covered if the cause of the disability is traceable to a condition existing prior to the effective date of the contract. A pre-existing condition is a sickness or injury for which the Employee received medical treatment, service, or incurred expense within a timeframe specified in the contract.

Other Income Benefits:

The benefits under the group disability insurance contract are subject to reduction due to other sources of income. Types of other sources of income that may result in a reduction of the benefits payable under the contract include but are not limited to: any amount received under any Worker's or Workmen's Compensation Law, any amount received under any Occupational Disease Law, any disability income benefits received under any Compulsory Benefit Act or Law, any disability income benefits received under any other group insurance plan of the employer, any disability or retirement benefits received under the employer's retirement plan, any amount of disability or retirement benefits received under the United States Social Security Act, any amount of disability or retirement benefits received under the Railroad Retirement Act, any earnings received from the employer after the contract's elimination period has been completed, any amounts received under the employer's salary continuance plan and/or sick-leave plan, and any earnings received from any other occupation or employment while disabled and entitled to benefits under the contract.

Fraud Notice:

In FLORIDA any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.